



PROJECT MANAGER

Retail Environments & Displays

Lead. Manage. Create. Deliver. Develop plans and solutions for brands that embrace artistic freedom across the retail world.

It is rare to find a role that will embrace the DNA of a retail environments team that captures the essence of Innovation, Design & Evolution.

Our client is a leading Display & Store Fixture Manufacturer in the Vaughan/GTA area. This company leads the sector with cutting-edge technology as well as their passion for innovation to create extraordinary retail environments.

Their work has received awards from designers across the globe, creating chaos in the sector as they force a sea change with competitors, clients, and leading brands.

The organization is recognized as the fastest growing Retail Environments Company in North America, which is driving the desire to add a new Project Manager.

This is an amazing opportunity for a creative individual with a client-centric focus on creative solutions.

The Project Manager Overview:

The Project Manager role consists of a unique balance between creativity, business acumen and strong technical knowledge. The Project Manager cultivates an entrepreneurial spirit with an emphasis on customer service while maximizing revenue and profitability. The PM leads as a liaison for all stakeholders in ensuring the communication, development, management and delivery to exceed clients' expectations.

The Project Manager Focus:

- Manage the entire Project Management cycle from sales, engineering, manufacturing to delivery, ensuring key financial targets are achieved.
- Participates in the development phase with an emphasis on leading the project plan, building accountability to the schedule at all levels.
- Reviews project proposals from clients while mapping the keys to successful delivery.
- Co-ordinate and manage all phases of the project cycle, including sales, estimating, engineering, production and delivery.



- Manages and sources solutions for key partners in providing key external components.
- Leads all critical sales initiatives to finalize a project including client approvals for time lines, all fixture drawings, etc.
- Captures and leverages all information in the ERP System.
- Organizes and manages all customer inventories and shipments in partnership with logistics.

The Project Manager Skillset:

- University Degree and/or diploma in related fields in Architecture, Architectural Technology/Sciences, Construction and/or Engineering.
- Strong leadership ability to manage, translate and execute large complex projects with multiple stakeholders.
- Proven track record in managing large accounts, preferably in the retail fixture industry or related sectors.
- Highly effective negotiation skills that will lead to effective win-win solutions.
- Highly effective communication and presentation skills with the ability to build rapport and partnerships with clients and team members at all levels.
- General understanding of manufacturing processes (particularly in the retail fixtures and displays).

This is a once in a lifetime opportunity for the right Project Manager. Our client has set the mandate to shape the future with limitless boundaries. Please contact Lannie at lannie@podgroup.ca for further information – we welcome an exploratory discussion with all those that have an interest and present their resume. For additional information, please visit www.podgroup.ca.