

PROJECT MANAGER
RETAIL ENVIRONMNETS
FULL TIME | TORONTO/GTA

Lead. Manage. Create. Deliver.
Develop plans and solutions for brands that embrace artistic freedom
across the retail world.

Our client is a leading manufacturer of retail and custom environments located in the GTA. This organization is known in the industry for their commitment to quality and delivery. Their portfolio includes leading brands across Canada.

The company takes pride in developing innovative spaces with the ability to blend multi-materials in a creative fashion that produces unique environments. At their core, they are experts in millwork, metal, glass and acrylic production.

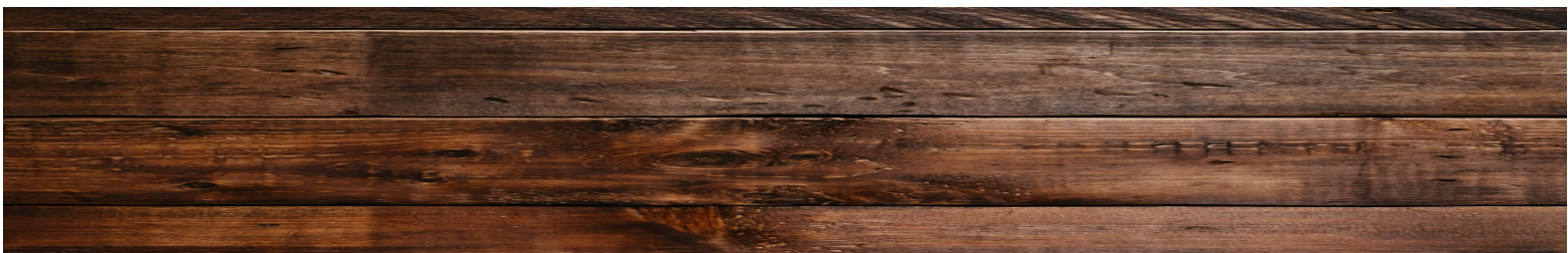
While consistently exceeding client expectations, they have achieved tremendous success and continue to experience growth. As a result, they are looking to add a diligent and dedicated Project Manager to their team. This is an amazing opportunity for a creative individual with a client-centric focus on creative solutions.

The Role Overview:

The Project Manager role consists of a unique balance between creativity, business acumen and strong technical knowledge. The Project Manager cultivates an entrepreneurial spirit with an emphasis on customer service while maximizing revenue and profitability. The PM leads as a liaison for all stakeholders in ensuring the communication, development, management and delivery to exceed clients' expectations.

The Key Focus:

- Manages the entire Project Management cycle from sales, engineering, manufacturing to delivery, ensuring key financial targets are achieved
- Participates in the development phase with an emphasis on leading the project plan, building accountability to the schedule at all levels



- Reviews project proposals from clients while mapping the keys to successful delivery
- Co-ordinates and manages all phases of the project cycle, including sales, estimating, engineering, production and delivery
- Manages and sources solutions for key partners in providing key external components
- Leads all critical sales initiatives to finalize a project including client approvals for time lines, all fixture drawings, etc.
- Captures and leverages all information in the ERP System
- Organizes and manages all customer inventories and shipments in partnership with logistics

Qualifications & Skillset:

- University Degree and/or diploma in related fields in Architecture, Architectural Technology/Sciences, Construction and/or Engineering
- Strong leadership ability to manage, translate and execute large complex projects with multiple stakeholders
- Proven track record in managing large accounts, preferably in the retail fixture industry or related sectors
- Highly effective negotiation skills that will lead to effective win-win solutions
- Highly effective communication and presentation skills with the ability to build rapport and partnerships with clients and team members at all levels
- General understanding of manufacturing processes (particularly in retail fixtures and displays)

This is a once in a lifetime opportunity for the right Project Manager. Our client has set the mandate to shape the future with limitless boundaries. For inquiries, please contact Krista at krista@podgroup.ca. For additional information, please visit www.podgroup.ca.

